

# TERMS & CONDITIONS



MYBA POP-UP SUPERYACHT SHOW, 8-10 SEPTEMBER 2017

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## BROKERS

Brokers who are MYBA Members or belong to a MYBA Member company, all Brokers with paid-up access to YACHTFOLIO, all MYBA E-Contract subscribers and attendees of the last two editions of the MYBA Charter Show are invited to register for the MYBA Pop-up Superyacht Show 2017 in Porto Montenegro.

Any Brokers/Companies which are not MYBA Members, or who are not registered on YACHTFOLIO or the E-Contract site or haven't attended the MYBA Charter Show in the last 2 years are required to submit the following:

- Companies: official documentation such as Company statutes showing the majority of the business activity is in yacht charter or sales brokerage may be requested.
- Retail Charter Brokers: written confirmation from two Charter Managers (other than managers within the broker's own company) with whom the applying Broker has booked a charter on a yacht of 20m and above within the past 2 years (please follow the Broker Declaration Form process online).
- Charter Managers: written confirmation from two retail brokers (other than charter brokers within the Charter Manager's own company) with whom the applying Charter Manager has booked a charter on a yacht of 20m and above within the past 2 years (please follow the Broker Declaration Form process online).
- Sales Brokers must provide 1 written reference from a MYBA Member company or broker with whom they have successfully conducted a sale of a yacht larger than 20m within the past 3 years. Written reference to be submitted to [info@mybapopupshow.com](mailto:info@mybapopupshow.com).

All applications and documentation from Brokers/Companies which are not MYBA Members, or who are not registered on YACHTFOLIO nor the E-Contract site or who haven't attended the MYBA Charter Show in the last 2 years **should be received by 18:00 CET August 3, 2017**.

Any registrations, changes and/or modifications received after August 3, 2017 or still unpaid on this date will not appear in the list of attending brokers in the Participants Listing.

All broker registration fees received before August 3, 2017 will have a 50% discount representing a cost of EURO 75 + 19% VAT if applicable. After this date, the late registration fee is Euro 150 + 19% VAT if applicable. Once a Broker has been confirmed, **the registration fee is non-refundable**.

Brokers who are MYBA Members or belong to a MYBA Member company or a YACHTFOLIO subscribing company or who are E-Contract subscribers or who have attended the MYBA Charter Show in the last 2 years may transfer their registration free of charge to another broker within the same company by contacting [info@mybapopupshow.com](mailto:info@mybapopupshow.com) until 12:00 CET August 20, 2017. After this date, registrations may only be transferred between Brokers from the same broker categories at the registration desk upon arrival.

The MYBA Charter Boat Shows Panel reserves the right to review all applications.

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## YACHTS

The emphasis of the Show is on displaying quality yachts; both motor and sail of 20m and over.

- All yachts of minimum 20m LOA, which are less than 4 years old, or listed for sale or charter with a MYBA Member Company, or listed on YACHTFOLIO, or which have attended the MYBA Charter in the last 2 years may register to attend the show.
- Any yachts of minimum 20m LOA, which are older than 4 years old and not listed for sale or charter with a MYBA Member Company, or listed on YACHTFOLIO, or haven't attended the MYBA Charter Show in the last 2 years will require a reference from a MYBA Member or YACHTFOLIO subscriber, who has inspected or chartered the yacht in the last 2 years.
- Multi-hull yachts of less than 20m LOA may be considered on a case-by-case basis. Please contact [info@mybapopupshow.com](mailto:info@mybapopupshow.com) with your request.

Registrations are only valid when completed in full and cleared funds have been received. These funds will be returned if the registration is unsuccessful or if the yacht is withdrawn prior to confirmation of acceptance. Yachts will be allocated a berth in Porto Montenegro marina by the Show Organisers.

#### YACHT CERTIFICATE - CALL SIGN - YACHT PHOTO

You are reminded that presentation of the Yacht Certificate, Call Sign and Yacht photo is mandatory for each yacht registered at the Show. The registration will be considered valid and complete only if it contains this documentation. Please send all documents to [info@mybapopupshow.com](mailto:info@mybapopupshow.com)

#### REGISTRATION DEADLINE

All yachts should register by **August 3, 2017**.

#### REGISTRATION FEE

The Yacht registration fee is EURO 500 + 19% VAT if applicable. Once a Yacht has been confirmed, **the registration fee is non-refundable**. However, a full refund will be offered to registered yachts if a charter is subsequently booked to take place during the period of the show, on production of a signed MYBA E-Contract and proof of payment of the deposit.

#### BERTHING FEES

All registered yachts will benefit from a 25% discount on all berthing fees from the 7th until the 11th of September (4 nights). For more information please contact [info@mybapopupshow.com](mailto:info@mybapopupshow.com).

**Please note that berthing and consumptions are not included in the registration fees.**

**Yachts are expected to arrive no later than September 7, 2017.** A minimum of 4 nights will be charged. The daily MYBA Pop-up Superyacht Show berthing fees will be applied from September 7th, 2017 until September 11th 2016.

DELIVERIES, SUPPLIES AND SHIP AGENTS APPOINTMENTS ON/TO THE YACHTS must be arranged outside of the show hours and therefore before 10:00h in the morning and after 19:00h in the evening; between 19:00h and 21:00h such visitors may only be admitted when accompanied by a crew member from the relevant yacht.

#### CONFIRMED YACHTS: REGISTRATION IS NOT TRANSFERABLE FROM ONE YACHT TO ANOTHER.

It is recommended that each yacht provides a proper and up-to-date brochure or specifications with photos, a complete list of sports, entertainment and communication equipment and a detailed crew profile, if for charter.

The **Central Agent** representing the registered yacht agrees that any Organisation Committee decisions made regarding the yacht's acceptance to the 2017 MYBA Pop-up Superyacht Show remain final and definitive.

NB: Operational Yacht Managers are requested to restrict visits to their managed yachts, during show hours wherever possible.

Each attending charter or sales Central Agent should complete a Broker Registration Form and pay attention to the Broker registration Rules & Conditions.

Central Agents are kindly requested to respect the Show Event schedule when organising events on their managed yachts. Parties onboard during the show period shall be restricted to officially registered attendees of the MYBA Pop-up Superyacht Show only.

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#### NON-EXHIBITING VENDORS (YACHT SUPPORT AGENTS, SUPPLIERS & SERVICES)

Non Exhibiting Vendors can only register two (2) show participants from each company.

Attendance at the show is subject to the final approval of the Organisation Committee.

All non-exhibiting vendor registration fees received before August 3, 2017 will have a 50% discount representing a cost of EURO 125 + 19% VAT if applicable. After this date, the late registration fee is Euro 250 + 19% VAT if applicable. Once a non-exhibiting vendor has been confirmed, **the registration fee is non-refundable**.

The following documentation will be required:

- Company official documentation such as Company statutes showing what the company main business activity is.
- Participant's proof of employment

Non-exhibiting vendor's registration may be transferred free of charge from one representative to another within the same company by contacting [info@mybapopupshow.com](mailto:info@mybapopupshow.com) until 12:00 CET August 20, 2017.

After this date, registrations can only be transferred between non-exhibiting vendors belonging to the same company at the registration desk upon arrival, subject to the participant being able to provide proof of employment with the same company.

All applications, documentation and fees **should be received by 18:00 CET August 3, 2017**. Attendance cannot be confirmed unless the form and full payment, plus VAT if applicable, have been received.

**Access to the yachts is limited and at the sole discretion of the Captain. PRIORITY WILL BE GIVEN TO ATTENDING BROKERS.**

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## PRESS

Entry is strictly by invitation and press credentials will be required. There is no charge involved; however it is necessary to register in order to obtain the relevant passes that will entitle Press to attend all Show events. For Press entry, please contact Danilo Kalezic, Porto Montenegro PR, +382 32 661 037 or email [dkalezic@portomontenegro.com](mailto:dkalezic@portomontenegro.com).

**IMPORTANT NOTICE: Entries for the MYBA Pop-up Superyacht Show Social Event are limited. Last minute registrations cannot be guaranteed entry.**

Some yachts may restrict access to Press in accordance with owner's instructions. **To avoid any misunderstanding or disappointment, we recommend you contact the yacht's Charter or Sales Manager as a courtesy before arrival and/or boarding.**

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## GENERAL

The reception tent will form the entrance to the entire Show.

Attendance at the Show is subject to the final approval of the Organisation Committee.

Pre-registration at the desk is required on the arrival day, Friday September 8 between 10:00 and 17:00. Yacht Viewing will be open from 10:00 to 17:00 from Friday to Saturday, and from 10:00 to 16:00 on Sunday. It will be interrupted Friday to Sunday from 12:30 to 14:00 for Brokers' onboard lunches.

## DELIVERIES

**Deliveries and supplies to the yachts** during the Show must be arranged outside of the Show hours and therefore before 10:00h in the morning and after 19:00h in the evening (until 21:00).

**No shipments/deliveries will be accepted by Marina Porto Montenegro.** For any question on suppliers, delivery or mailing services please contact Porto Montenegro Marina Office at – Tel: +382 32 660 900, Email: [marinaoffice@portomontenegro.com](mailto:marinaoffice@portomontenegro.com).

**ALL EVENTS TO BE ORGANISED DURING OR AROUND THE MYBA POP-UP SUPERYACHT SHOW SHOULD BE SUBMITTED TO THE ORGANISATION COMMITTEE (INFO@MYBAPOPUPSHOW.COM) FOR PRE-APPROVAL OR WILL NOT BE PERMITTED TO RUN.**

## PARTICIPANTS LISTING

A brief description of the activity of all attendees' companies – maximum 600 characters including spaces – will be included in the listing free of charge provided it is received no later than **18:00 CET August 3, 2017**. The description can be sent to [info@mybapopupshow.com](mailto:info@mybapopupshow.com) and subsequently modified the same way. Otherwise, please contact [info@mybapopupshow.com](mailto:info@mybapopupshow.com). (Please note that your content may be edited if it exceeds the maximum number of characters allowed.)

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## DAILY GUEST PASSES

Guests may be brought into the Show on filling in a Guest Registration Form requested from [info@mybapopupshow.com](mailto:info@mybapopupshow.com). Guests will be allocated a 1-day Guest badge and must be accompanied by the host Company AT ALL TIMES. Unaccompanied guests will be asked to leave. Daily Guest passes are for clients and owners' guests only. The cost per daily guest pass is Euro 150 plus VAT.

**Guest Passes are considered nominative and are not transferable**, i.e.: registration is mandatory for each and every guest, even if the same host Company has more than one guest visiting the Show on the same day.

**ENTRY DISCLAIMER - RESPONSIBILITY**

All participants in the MYBA Pop-Up Superyacht Show 2017 do so under their own risk and responsibility. All participants shall be registered in accordance with the Broker Registration Terms and Conditions/ Yacht Registration Terms and Conditions/Yacht Support Agents, Suppliers & Services Registration Terms and Conditions specified above.

Adriatic Marinas d.o.o. (Porto Montenegro), All Yachting SAS (AYSAS) and any other person or body involved in the organisation of the MYBA Pop-Up Superyacht Show 2017 expressly reject any responsibility for material or personal damages that may occur as a consequence of the participation in the MYBA Pop-Up Superyacht Show 2017.

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**INSURANCE REQUIREMENT**

All participating yachts/other vessels in the MYBA Pop-Up Superyacht Show 2016 should have third party insurance cover.

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